

COUNTY GOVERNMENT OF BUNGOMA



FLLoCA PROGRAM

NEGOTIATION NUMBER: 2152957-2025/2026

SUBMISSION DEADLINE: MONDAY 13TH APRIL 2026 At 11:00AM

EXPRESSION OF INTEREST(EOI)

CATEGORY:CITIZEN

CONSULTANCY SERVICES FOR SUPPLY, ESTABLISHMENT AND MANAGEMENT OF JUNCAO GRASS FODDER MULTIPLICATION AND BULKING

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BUNGOMA

REQUEST FOR EXPRESSIONS OF INTEREST (EOI)

CONSULTANCY SERVICES

Project Name: Financing Locally-Led Climate Action (FLLoCA)

Financial Year:2025/26

Negotiation No:2152957-2025/2026

Assignment Title: Consultancy Services for Supply, Establishment and Management of Juncao Grass Fodder Multiplication and Bulking for Bungoma County

Background

Bungoma County's economy is dependent on its natural resource base making it highly vulnerable to climate change. The Nation's development blue print anchored in planning documents such as Kenya's Vision 2030 and Sustainable Development Goals (SDGs) identifies agriculture which is the County's leading source of income and natural resources as key sectors. The agriculture sector's high vulnerability to climate change, makes tackling climate change a priority for all. It should be emphasized that the climate of the Lake Victoria Basin of which Bungoma County forms part is projected to change with extreme weather events such as unreliable climatic conditions resulting in decreased crop yields and food insecurity in the region. Animal husbandry is an integrated part of land use in the county. Traditionally, wetlands and rangelands were used for grazing. The emphasis on crop production has reduced grazing land, hence reduction of animal stock. Major livestock in the County include; cattle(439,449), sheep(136,124), goats(146,696), donkeys(12,399), pigs(19,917), poultry(2,999,944) and bees(14,859hives). These give us products like milk, meat, eggs and honey. The average land carrying capacity is 3 livestock units per acre (LUs/acre). Indigenous chicken and cattle are the most common livestock kept by families though their productivity is low. Whereas the County Government has made efforts to improve dairy and poultry through purchase of superior breeds for upgrading, subsidizing the cost of artificial insemination.

Napier grass is the main fodder crop established for dairy cattle in the County, although farmers have started to embrace new varieties of fodder which are being promoted by various initiatives including FLLoCA. The quality and quantity of fodder varied according to rainfall pattern with very little supplementation, particularly during the dry season, thereby negatively affecting productivity. High dependence of the county on rain-fed agriculture has led to low agricultural productivity due to unreliable weather patterns and effects of climate change. Livestock keepers are vulnerable to climate change impacts during prolonged dry spells that result in pasture loss/fodder and water scarcity.

The County Government of Bungoma has received financing from FLLoCA towards the cost of Financing locally led climate actions and in particular for this case building climate resilience in the ruminant livestock production system against extreme dry spells and its impacts occasioned by climate change and intends to apply part of the proceeds to finance consulting services to provide an Implementation support.

County Government of Bungoma, through the Climate Change Unit established under the Bungoma County Climate Change Fund Act, invites eligible consulting firms to express their interest in providing the Implementation support services described below.

2. Objective of the Assignment

The consulting firm will be required to provide both goods, works and professional service that will include:

- Supply of Certified Clean high quality Juncao cuttings and recommended inputs for multiplication of Juncao Fodder. The Juncao planting materials must be from a source certified by Kenya Plant Health Inspectorate Service (KEPHIS).
- Establishment of 45 Acres of Juncao Fodder Multiplication plots under recommended Climate Smart and Resilient production practices including land preparation and Planting in selected sites within the county.

- Provide recommended climate resilient production management and husbandry practices for 45 acres of established Juncao fodder for a period of 12 weeks.
- Capacity build crop/livestock extension staff and farmers on business model for fodder production, aggregation and value addition through cooperatives or private sector driven models.

The duration of the assignment is Twelve **(12) weeks**, with an estimated 24 person months of key professional staff.

The detailed Terms of Reference (TOR) are available at:

Bungoma county [website.www.bungoma.go.ke](http://www.bungoma.go.ke) and/or Public Procurement Information Portal: www.tenders.go.ke

3. Shortlisting Criteria

Interested consulting firms must provide information demonstrating their qualifications and relevant experience. The shortlisting criteria are:

MANDATORY EVALUATION CRITERIA

- 1) Attach a Copy of Certificate of Business registration/incorporation Certificate.
- 2) Attach a Copy of valid tax compliance certificate/exemption certificate issued by KRA
- 3) Attach a certified Copy of CR 12 certificate for limited companies issued within the last 12 months from the date of tender opening accompanied by Copies of the national ID/Passport for the directors as per copy of CR12 attached
- 4) Attach a certified copy of KRA Pin OR VAT certificate issued by KRA
- 5) Attach a Valid copy of a Single Business Permit from any County Government
- 6) Attach a bid security of Ksh.280, 000.00 from a reputable bank.
- 7) The document must be serialized in 1,2,3...format
- 8) Certification by relevant Government body:-Kenya Plant Health Inspectorate Service(KEPHIS) for the source of the planting material
- 9) Attach Mandatory Pre-bid meeting certificate that will be issued after attending the meeting on Tuesday 7th April 2026 at Department of Water boardroom

TECHNICAL EVALUATION CRITERIA

SNO	PARAMETERS	DESCRIPTION	MAX	SCORE
1)	Team Leader Profile.	Qualifications: Minimum Post-Graduate Degree in Agriculture, Livestock production, Environmental management, Climate change, or related social sciences.(Attach evidence of certified copies of certificates).	10	
2)	Technical Team composition.	Key personnel/experts - Degree/Diploma holder with the following special skills:(Attach evidence of certified copies of certificates):- a) Agronomists/Agricultural specialist; b) Community engagement & social inclusion; c) Monitoring, Verification and Reporting (MVR); d) Climate Information Services.	20	
3)	Firm's General Experience.	Track Record: submission of four (4) reference projects of similar size & complexity completed within the last 3 years. Include letter of completion or active contracts.	20	
4)	Specialized Technical Experience.	Climate Expertise: Proven experience working with Government or International Agencies in Climate Smart Agriculture (CSA), Climate Vulnerability Mapping/Modeling, and Integrated Disaster Risk Reduction.	25	
5)	Technical Approach & Methodology.	Implementation Strategy: Quality of the proposed work plan, clarity of the Gantt chart and appropriateness of the tools/methodologies of Juncao establishment and stakeholder engagement.	25	
	Total Score		100	

(a) Firm Registration and Mandatory requirements

- Firm Must have all mandatory and legal requirements
- Must be registered in providing Agricultural, Range management, rural development and related services as core business for at least **three (3) years**.

(b) Firm Experience

- At least **three (3) years' experience** in Agricultural, range and rural development.
- Must have successfully completed **at least three (3) similar assignments** in scope and operating environment within the last eight (5) years.

(c) Technical Capacity

- Demonstrated staffing establishment meeting qualification requirements for key expert positions as defined in the TOR.
- **Note:** Key Experts will not be evaluated at the shortlisting stage.

4. Submission Requirements

To ensure brief:

- Firms should submit only sufficient information to demonstrate capability and relevant experience.
- Legal documents (e.g., certificates of incorporation, powers of attorney, KEPHIS approval letter, translations of brochures) should not be submitted at this stage.

5. Association of Firms

Consultants or firms may associate with other firms to enhance their qualifications. They must clearly indicate whether the association is:

- A Joint Venture (JV); or
- A Sub-consultancy arrangement.

In the case of a Joint Venture, all partners shall be jointly and severally liable for the entire contract if selected.

6. Procurement Method

The Consultant firm will be selected in accordance with the **Quality and Cost-Based Selection (QCBS)** method as set out in FLLoCA Guidelines consistent with the Public Procurement and Disposal Act 2022. The shortlisted firms will be invited through RFP to submit both technical and financial proposal for the assignment.

Interested consultants are advised to refer to the Regulations regarding the PPADA and FLLoCA procurement guidelines on conflict of interest.

7. Submission of Expressions of Interest.

Expressions of Interest to be submitted through the IFMIS SUPPLIER PORTAL www.supplier.treasury.go.ke as per the requirement contained in the tender document so as to be received on or before **Monday 13th April 2026 at 11:00am**

“REQUEST FOR EXPRESSIONS OF INTEREST FOR IMPLEMENTATION SUPPORT FOR SUPPLY, ESTABLISHMENT AND MANAGEMENT OF JUNCAO FODDER MULTIPLICATION PLOTS–

9. Important Notice

Interested Consultants are required to continually check the Bungoma county **website**.www.bungoma.go.ke and/or Public Procurement Information Portal: www.tenders.go.ke for any additional information or clarifications prior to submission.

N/B:SUCCESSFUL BIDDERS WILL CONTACTED ON HOW TO SUBMIT THEIR REQUEST FOR PROPOSALS

COUNTY CHIEF OFFICER
DEPARTMENT OF TOURISM,ENVIRONMENT AND CLIMATE
CHANGE BUNGOMA